

# Kentucky Summative Assessments



## Grade 11 Social Studies **Released Items** 2025



1

SS1120049\_3

This table shows rules for how some state legislatures limited debate on bills in 2019. A student is using the table to answer the supporting question “How are laws made?”

**Limits to Debates on Bills, 2019**

Legislature	Limits Minutes to Speak	Limits Number of Times to Speak
Alabama	Yes	Yes
Idaho	No	Yes
Kentucky	Yes	Yes
New York	Yes	Yes

Source: Alabama Legislature, Idaho Legislature, Kentucky General Assembly, and New York State Assembly

How do rules in Kentucky’s government compare with those of other state governments?

- A** Like many other states, Kentucky applies federal legislative procedural rules.
- B** Unlike other states, Kentucky passes legislation with unlimited debate.
- C** Like many other states, Kentucky controls the amount of debate on legislation.
- D** Unlike other states, Kentucky has democratic legislative procedural rules.



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120049

Book Question Number: 1

Standard: HS.C.KGO.2

Item Type: MC

Key: C

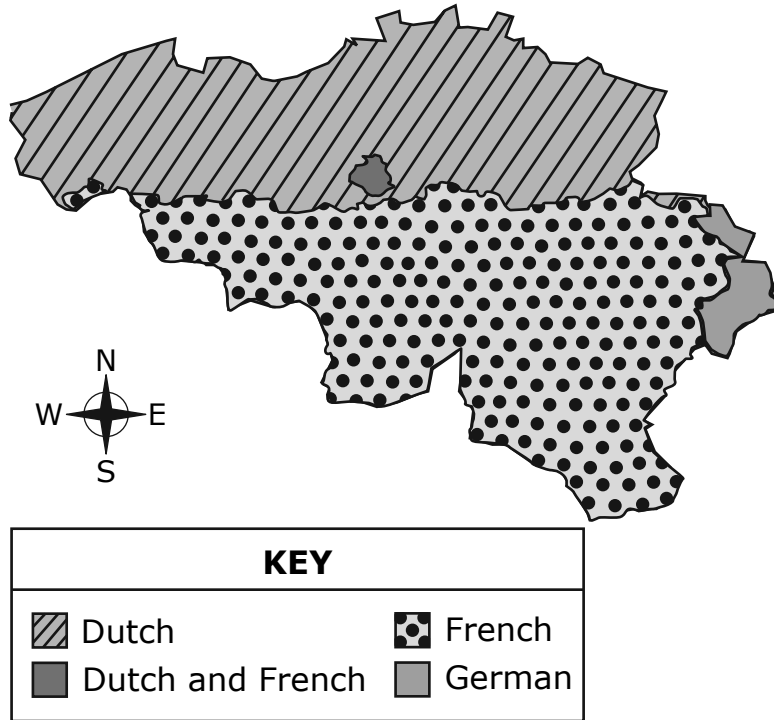
Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Answer Choice Options			
				A (%)	B (%)	C (%)	D (%)
All Students	21,946	57%	0.57	25%	13%	57%	4%
Gender							
Female	11,029	58%	0.58	26%	12%	58%	4%
Male	10,914	57%	0.57	25%	14%	57%	4%
Ethnicity							
African American	2,334	48%	0.48	28%	19%	48%	5%
American Indian or Alaska Native	28	79%	0.79	4%	14%	79%	4%
Asian	426	66%	0.66	26%	5%	66%	3%
Hispanic or Latino	2,128	50%	0.50	28%	16%	50%	6%
Native Hawaiian or Pacific Islander	41	56%	0.56	32%	7%	56%	5%
White (non-Hispanic)	15,951	60%	0.60	25%	12%	60%	4%
Two or more races	1,029	57%	0.57	24%	14%	57%	5%
Migrant							
Migrant	52	37%	0.37	25%	27%	37%	12%
English Learner							
English Learner	926	37%	0.37	30%	23%	37%	9%
Economically Disadvantaged							
Economically Disadvantaged	11,542	53%	0.53	26%	16%	53%	5%
Students with Disabilities							
Students with Disabilities	1,162	45%	0.45	26%	22%	45%	7%



SS1120034\_2

This map shows the regional distribution of official languages in Belgium.

### Belgium's Official Languages



Which reason **most likely** led Belgium to establish these formal language regions?

- A** The economic history within the country
- B** The cultural identities within the country
- C** The social similarities within the country
- D** The political ideologies within the country



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120034

Book Question Number: 2

Standard: HS.G.HI.3

Item Type: MC

Key: B

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Answer Choice Options			
				A (%)	B (%)	C (%)	D (%)
All Students	21,948	67%	0.67	11%	67%	14%	8%
Gender							
Female	11,031	68%	0.68	11%	68%	14%	7%
Male	10,914	65%	0.65	12%	65%	15%	8%
Ethnicity							
African American	2,335	55%	0.55	16%	55%	19%	10%
American Indian or Alaska Native	28	61%	0.61	11%	61%	14%	14%
Asian	426	76%	0.76	7%	76%	11%	6%
Hispanic or Latino	2,128	61%	0.61	13%	61%	16%	10%
Native Hawaiian or Pacific Islander	41	56%	0.56	20%	56%	15%	10%
White (non-Hispanic)	15,951	69%	0.69	10%	69%	14%	7%
Two or more races	1,030	65%	0.65	13%	65%	14%	9%
Migrant							
Migrant	52	50%	0.50	13%	50%	27%	10%
English Learner							
English Learner	926	44%	0.44	20%	44%	22%	14%
Economically Disadvantaged							
Economically Disadvantaged	11,539	61%	0.61	13%	61%	16%	9%
Students with Disabilities							
Students with Disabilities	1,160	52%	0.52	16%	52%	20%	12%



3

SS1122223\_1

This source describes a cultural practice that developed in Brazil as early as the 1500s.

Capoeira is a cultural expression of African-Brazilian origin that combines martial art, sport, ritual, play, dance, and music. . . . African slaves developed [the] art. . . . It would then become a symbol of national identity.

—Angela da Rocha et al.,  
“Diasporic and Transnational  
Internationalization: The Case  
of Brazilian Martial Arts,”  
*Brazilian Administration Review*,  
2015

Which claim about capoeira is supported by the source?

- A** Capoeira is a tool that enslaved people used to preserve their traditions.
- B** Capoeira is a custom that enslaved people learned from native peoples.
- C** Capoeira is a work method that enslaved people used to gain free time.
- D** Capoeira is a secret language that enslaved people created to communicate.



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1122223

Book Question Number: 3

Standard: HS.WH.CE.3

Item Type: MC

Key: A

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Answer Choice Options			
				A (%)	B (%)	C (%)	D (%)
All Students	24,202	52%	0.52	52%	22%	15%	10%
Gender							
Female	11,840	56%	0.56	56%	21%	14%	9%
Male	12,360	49%	0.49	49%	23%	17%	10%
Ethnicity							
African American	2,611	45%	0.45	45%	24%	18%	13%
American Indian or Alaska Native	28	39%	0.39	39%	39%	18%	4%
Asian	489	66%	0.66	66%	17%	11%	6%
Hispanic or Latino	2,415	50%	0.50	50%	21%	16%	12%
Native Hawaiian or Pacific Islander	40	48%	0.48	48%	35%	10%	8%
White (non-Hispanic)	17,569	53%	0.53	53%	22%	15%	9%
Two or more races	1,043	56%	0.56	56%	20%	15%	9%
Migrant							
Migrant	112	45%	0.45	45%	20%	21%	15%
English Learner							
English Learner	1,216	36%	0.36	36%	25%	21%	17%
Economically Disadvantaged							
Economically Disadvantaged	13,402	48%	0.48	48%	23%	17%	12%
Students with Disabilities							
Students with Disabilities	3,371	31%	0.31	31%	27%	23%	18%



SS1120044\_IN

**Analyze each source and then answer the questions that follow.**

**While you are analyzing the sources, think about the compelling question  
“How do economic trends transform society?”**

**Introduction**

Use the sources and what you know about social studies to answer the compelling question “How do economic trends transform society?”



**Source 1**

This source, which includes a paragraph and a graph, analyzes the growth of e-commerce, also known as online shopping.

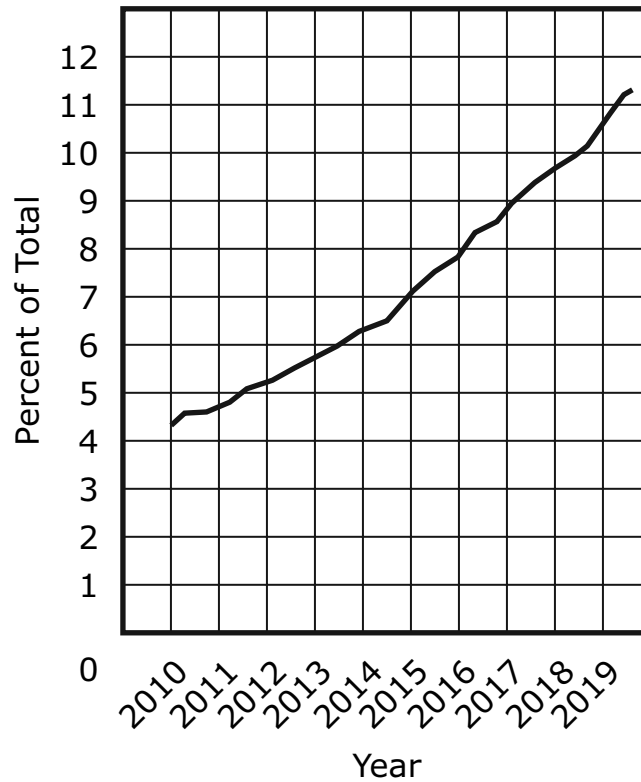
According to the U.S. Bureau of Labor Statistics, the growth of e-commerce has had a far-reaching impact on the economy and society. For instance, during just the first seven months of 2019, major retailers announced that they would close more than 7,500 retail stores across the United States. Employment has been affected: retail jobs have decreased, while warehouse, shipping, logistics, and technology have all seen steady increases. Real estate has been affected, with many “brick-and-mortar<sup>1</sup>” locations closing as consumers increasingly turn to the internet for purchases. Gig economy jobs are on the rise. These types of jobs give individuals more options in where and how they work and require workers to serve as independent contractors providing services for hire in areas such as transportation, childcare, home repair, and consulting services. Consumers benefit from e-commerce because producers can offer lower prices, increased choice, and convenience.

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<sup>1</sup>brick-and-mortar – a traditional business rather than one that operates over the internet



**U.S. E-Commerce Retail  
Sales as a Percent of Total  
Retail Sales, 2010–2019**



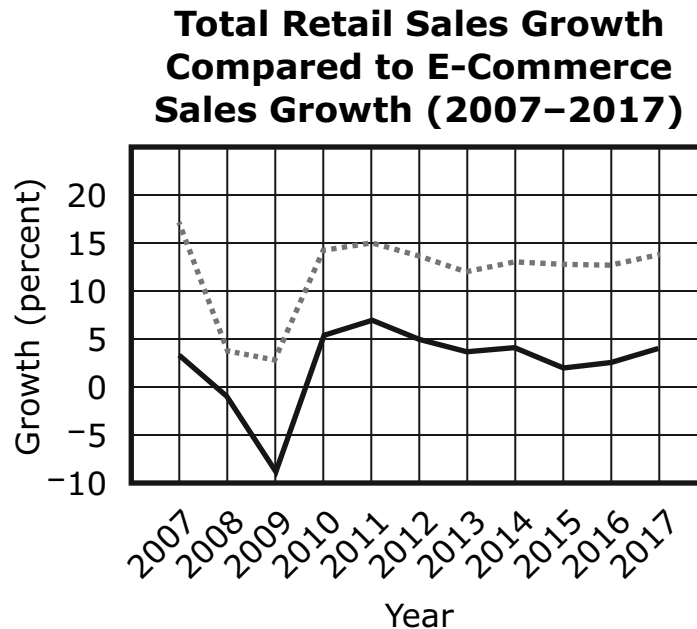
Source: U.S. Department of Commerce



SS1120044\_S2

**Source 2**

This graph shows the growth in e-commerce as well as traditional retail sales between 2007 and 2017.



Source: U.S. Department of Commerce

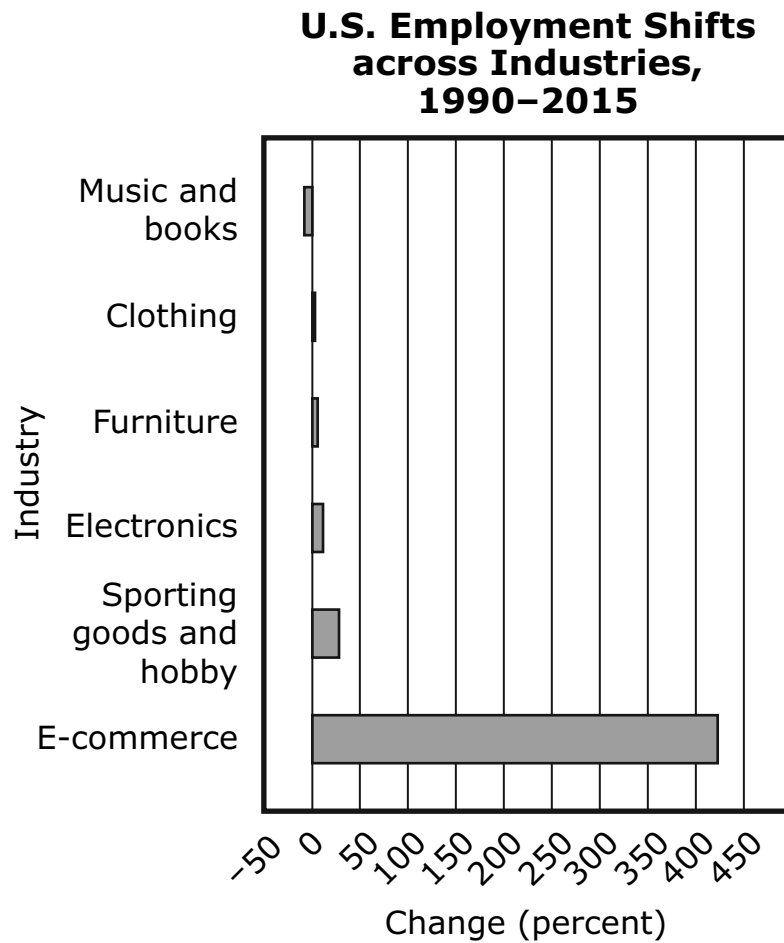
KEY	
—	Retail
.....	E-commerce



SS1120044\_S3

**Source 3**

This graph shows changes in U.S. employment from 1990 to 2015 by industry.



Source: U.S. Bureau of Labor Statistics



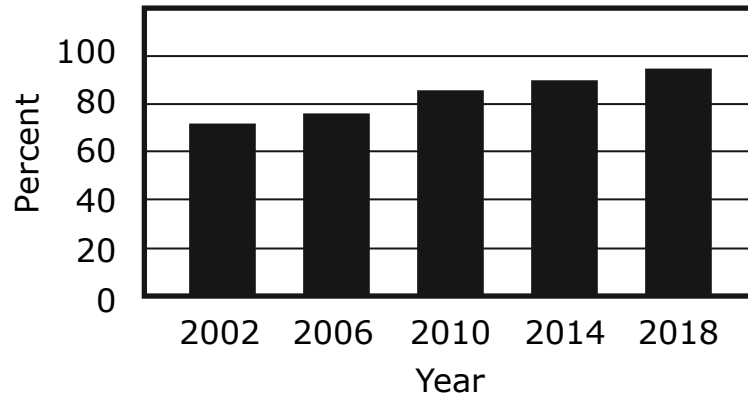
SS1120044\_S4

#### Source 4

This source, which includes a paragraph and a graph, describes changes in cardboard reuse and recycling from 2002 to 2018.

The rate of cardboard reuse has increased in recent years. Nevertheless, according to the U.S. Environmental Protection Agency, “Corrugated boxes were the largest single product category of [municipal solid waste] in 2017 at 32.5 million tons generated, or 12.2 percent of total generation. Corrugated boxes also represent the largest single product of recycled paper and paperboard containers and packaging.” This was due in large part to the growth in e-commerce.

**U.S. Cardboard Reuse  
Rate (2002–2018)**



Source: American Forest & Paper Association



SS1120044\_S5

**Source 5**

This source is about taxation on purchases made through the internet.

In 1998, the U.S. Congress passed the Internet Tax Freedom Act to prevent states from directly taxing internet activities. The purpose of this law was to promote the growth of internet-based commerce. Starting in the 2000s, states passed laws in order to collect state sales tax from e-commerce activities. The tax laws in Kentucky allow a six-percent use tax on goods purchased out of state but used within Kentucky. The use tax applies only to items purchased outside the state that would have been taxed if purchased in Kentucky. The purpose of the use tax is to encourage consumers to purchase goods and services within the state. Kentucky consumers are required to report use tax.

—based on “The Internet Tax Freedom Act: In Brief,” Congressional Research Service, 2016, and “Consumer Use Tax,” Kentucky Department of Revenue, 2020

**4**

SS1120044\_02\_3

Which conclusion about the impact of e-commerce on the distribution of goods is **best** supported by the sources?

- A** Consumer access to goods has increased because brick-and-mortar stores are taking over e-commerce businesses.
- B** Consumer demand for goods has decreased because shipping products purchased online has become cost prohibitive.
- C** Consumer access to goods has increased because of the ability to make purchases from businesses other than brick-and-mortar stores.
- D** Consumer demand for goods has decreased because the gig economy has depressed wages.



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120044\_02

Book Question Number: 4

Standard: HS.E.ST.1

Item Type: MC

Key: C

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Answer Choice Options			
				A (%)	B (%)	C (%)	D (%)
All Students	46,153	62%	0.62	13%	21%	62%	4%
Gender							
Female	22,869	63%	0.63	13%	20%	63%	4%
Male	23,279	61%	0.61	13%	22%	61%	4%
Ethnicity							
African American	4,949	50%	0.50	17%	28%	50%	5%
American Indian or Alaska Native	56	48%	0.48	16%	29%	48%	7%
Asian	915	75%	0.75	10%	14%	75%	2%
Hispanic or Latino	4,539	57%	0.57	15%	23%	57%	5%
Native Hawaiian or Pacific Islander	83	59%	0.59	16%	19%	59%	6%
White (non-Hispanic)	33,522	64%	0.64	12%	20%	64%	4%
Two or more races	2,073	60%	0.60	14%	22%	60%	4%
Migrant							
Migrant	163	60%	0.60	10%	26%	60%	3%
English Learner							
English Learner	2,139	44%	0.44	21%	29%	44%	7%
Economically Disadvantaged							
Economically Disadvantaged	24,943	57%	0.57	15%	24%	57%	5%
Students with Disabilities							
Students with Disabilities	4,535	45%	0.45	18%	30%	45%	7%



5

SS1120044\_03\_1

Which claim **best** uses evidence from the sources to answer the supporting question “What impact have the advancements in retail technology had on American culture?”

- A** E-commerce growth has led to new opportunities for people willing to accept work-for-hire jobs in the gig economy.
- B** Wages in most employment sectors have begun increasing because of the rise of the gig economy.
- C** Americans have eliminated packaging waste in order to protect the environment.
- D** Americans are paying more in taxes because they are making purchases through e-commerce.





# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120044\_03

Book Question Number: 5

Standard: HS.UH.CH.5

Item Type: MC

Key: A

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Answer Choice Options			
				A (%)	B (%)	C (%)	D (%)
All Students	46,151	51%	0.51	51%	20%	13%	17%
Gender							
Female	22,870	50%	0.50	50%	19%	11%	20%
Male	23,276	51%	0.51	51%	21%	14%	14%
Ethnicity							
African American	4,946	44%	0.44	44%	23%	16%	17%
American Indian or Alaska Native	56	30%	0.30	30%	20%	20%	30%
Asian	915	65%	0.65	65%	14%	9%	12%
Hispanic or Latino	4,543	48%	0.48	48%	21%	13%	18%
Native Hawaiian or Pacific Islander	83	47%	0.47	47%	22%	13%	18%
White (non-Hispanic)	33,518	51%	0.51	51%	20%	12%	17%
Two or more races	2,074	50%	0.50	50%	21%	13%	16%
Migrant							
Migrant	164	41%	0.41	41%	23%	16%	20%
English Learner							
English Learner	2,141	40%	0.40	40%	26%	17%	17%
Economically Disadvantaged							
Economically Disadvantaged	24,944	46%	0.46	46%	22%	14%	17%
Students with Disabilities							
Students with Disabilities	4,531	37%	0.37	37%	25%	19%	18%



6

SS1120044\_06\_5,1

Which **two** statements **best** identify unintended consequences of the federal government's support for the expansion of internet-based commerce?

- A** The growth in e-commerce purchases that gave states new sources of tax revenue
- B** The expansion of brick-and-mortar stores to meet increases in consumer demand
- C** The expansion of consumer access to the internet, e-commerce, and online shopping
- D** The increase in employment opportunities in traditional retail sectors of the economy
- E** The growth of cardboard recycling and the increase of cardboard waste in cities



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120044\_06  
Book Question Number: 6

Standard: HS.C.PR.3

Item Type: MS  
Key: A,E

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Score Percentages		
				Score 0 (%)	Score 1 (%)	Score 2 (%)
All Students	45,823	45.4%	0.91	26%	57%	17%
Gender						
Female	22,725	46.6%	0.93	25%	57%	18%
Male	23,093	44.2%	0.88	28%	56%	16%
Ethnicity						
African American	4,853	38.4%	0.77	34%	55%	11%
American Indian or Alaska Native	55	39.1%	0.78	38%	45%	16%
Asian	908	56.8%	1.14	15%	56%	29%
Hispanic or Latino	4,464	42.0%	0.84	30%	55%	14%
Native Hawaiian or Pacific Islander	83	47.6%	0.95	20%	64%	16%
White (non-Hispanic)	33,388	46.6%	0.93	25%	57%	18%
Two or more races	2,056	44.4%	0.89	26%	58%	15%
Migrant						
Migrant	159	34.9%	0.70	39%	52%	9%
English Learner						
English Learner	2,032	33.7%	0.67	39%	55%	6%
Economically Disadvantaged						
Economically Disadvantaged	24,710	41.8%	0.84	30%	57%	13%
Students with Disabilities						
Students with Disabilities	4,463	37.5%	0.75	34%	58%	9%



7

SS1120044\_05\_4

How did the growth of e-commerce most directly affect local communities across the United States?

- A** Improved internet quality allowed e-commerce retailers to upgrade their websites.
- B** E-commerce businesses began using recycled cardboard in their packaging.
- C** A reduction in sales tax revenues caused reductions in social services programs.
- D** The increase in e-commerce sales caused buildings used as stores to become vacant.



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120044\_05  
Book Question Number: 7

Standard: HS.G.HI.2

Item Type: MC  
Key: D

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Answer Choice Options			
				A (%)	B (%)	C (%)	D (%)
All Students	46,153	48%	0.48	14%	18%	20%	48%
Gender							
Female	22,871	50%	0.50	12%	18%	20%	50%
Male	23,277	46%	0.46	15%	18%	20%	46%
Ethnicity							
African American	4,947	33%	0.33	18%	24%	25%	33%
American Indian or Alaska Native	56	41%	0.41	13%	20%	27%	41%
Asian	915	61%	0.61	8%	16%	15%	61%
Hispanic or Latino	4,543	41%	0.41	16%	21%	22%	41%
Native Hawaiian or Pacific Islander	83	47%	0.47	12%	19%	22%	47%
White (non-Hispanic)	33,519	51%	0.51	13%	17%	19%	51%
Two or more races	2,074	43%	0.43	15%	21%	20%	43%
Migrant							
Migrant	164	32%	0.32	17%	26%	24%	32%
English Learner							
English Learner	2,141	23%	0.23	22%	27%	28%	23%
Economically Disadvantaged							
Economically Disadvantaged	24,947	42%	0.42	16%	21%	22%	42%
Students with Disabilities							
Students with Disabilities	4,535	31%	0.31	20%	25%	24%	31%



8

SS1120044\_09

Read the question carefully. Then enter your answer in the space provided.

Construct an explanation to answer the supporting question “What are the costs and benefits of the growth of e-commerce to society?” Use multiple sources to develop your response. Write **at least** two paragraphs.



# Released Item Performance

## Kentucky Summative Assessments

Spring 2025

Grade 11

Social Studies

Item: SS1120044\_09  
Book Question Number: 8

Standard: HS.E.IC.3

Item Type: ER  
Key: Rubric

Student Group	Number of Students	Percent Correct	Average Item Score	Item Breakout Statistics - Score Percentages				
				Score 0 (%)	Score 1 (%)	Score 2 (%)	Score 3 (%)	Score 4 (%)
All Students	39,321	45.9%	1.84	17%	17%	38%	18%	9%
Gender								
Female	20,422	50.7%	2.03	12%	16%	41%	21%	10%
Male	18,894	40.7%	1.63	23%	19%	36%	15%	7%
Ethnicity								
African American	3,612	36.6%	1.47	26%	22%	34%	13%	4%
American Indian or Alaska Native	52	33.2%	1.33	29%	27%	31%	10%	4%
Asian	855	58.9%	2.36	9%	12%	34%	27%	19%
Hispanic or Latino	3,683	42.5%	1.70	19%	21%	39%	16%	6%
Native Hawaiian or Pacific Islander	76	49.7%	1.99	9%	21%	39%	22%	8%
White (non-Hispanic)	29,319	47.2%	1.89	16%	16%	39%	19%	9%
Two or more races	1,708	44.4%	1.77	18%	19%	39%	17%	7%
Migrant								
Migrant	129	33.7%	1.35	31%	22%	32%	12%	3%
English Learner								
English Learner	1,449	28.7%	1.15	31%	32%	31%	5%	1%
Economically Disadvantaged								
Economically Disadvantaged	20,441	41.1%	1.65	21%	20%	37%	15%	6%
Students with Disabilities								
Students with Disabilities	3,482	25.7%	1.03	41%	25%	27%	6%	2%

Rubric	
4	<p>The student response demonstrates</p> <ul style="list-style-type: none"> <li>• completion of all important components of the item</li> <li>• clear communication of ideas</li> <li>• in-depth understanding of the relevant concepts and/or practices</li> <li>• appropriate use of more efficient and/or sophisticated processes</li> <li>• appropriate use of insightful interpretations or extensions (generalizations, application, analogies)</li> </ul>
3	<p>The student response demonstrates</p> <ul style="list-style-type: none"> <li>• completion of most of the important components of the item</li> <li>• clear communication of ideas for the completed components</li> <li>• an understanding of major concepts and/or practices, although the response may overlook or show misunderstanding of some less-important ideas or details</li> </ul>
2	<p>The student response demonstrates</p> <ul style="list-style-type: none"> <li>• completion of some of the important components of the item</li> <li>• clear communication of ideas for the completed components</li> <li>• gaps in conceptual understanding</li> </ul>
1	<p>The student response demonstrates</p> <ul style="list-style-type: none"> <li>• completion of only a limited portion of the important components of the item</li> <li>• minimal understanding of the item</li> </ul>
0	The student response is incorrect, irrelevant, or missing.
Exemplar	
4	<p><b>Costs:</b> There are many costs to society that have become apparent with the rise of e-commerce and online shopping. There have been many closures of department stores, malls, and decreases in traditional retail jobs in the areas of electronics, hobbies, clothes, and the like as online sales growth has exploded and retail sales have averaged slower growth. Because of all the shipping and packaging associated with online sales, municipal solid waste is growing because of cardboard and other packaging. Additionally, prior to states pushing back and passing laws to recapture sales tax, much revenue was lost as purchases from online sales were not always taxed.</p> <p><b>Benefits:</b> There are many benefits associated with the rise in e-commerce and online sales. Consumers benefit from lower prices, more choice, and convenience. New occupations in the gig economy are available as options. The rapid growth in online sales helps grow the economy and create new jobs and in new employment sectors. Because of the increased use of packaging, the rate of recycling of cardboard has grown with the rise in online sales. States are also learning to adjust to e-commerce and have developed policies to ensure that they continue to receive tax revenue from these sales.</p>



## Answer Cues

Valid answers may include but are not limited to:

- Costs
  - Closing of stores and shopping malls due to a decline in retail sales (Source 1)
  - Growth in gig-economy jobs that lack benefits or job security (Source 1)
  - Decline in employment sectors associated with retail sales (Source 3)
  - Waste associated with increased use of cardboard (Source 4)
  - Loss in sales tax revenue for states due to Internet Tax Freedom Act (Source 5)
  - Increased taxation for consumers due to use taxes (Source 5)
- Benefits
  - Increased access of goods as shown in growth of online sales (Sources 1 and 2)
  - Employment opportunities in new sectors associated with the gig economy and e-commerce (Sources 1 and 3)
  - Increased commitment to recycling of shipping products (Source 4)
  - Opportunities for states to increase tax revenue through use taxes (Source 5)

# Anchor Set

A1

The costs are alot but the benefits aren't that good

**Anchor Annotation, Paper 1**  
**Score Point 0**

This response is too vague and irrelevant.

A2

It has allowed not only for people around the world to connect with each other easily but for the buying and selling of goods to be done via online as well.

**Anchor Annotation, Paper 2**  
**Score Point 0**

This response is irrelevant to the question posed by the prompt, with only a brief description of e-commerce (*the buying and selling of goods to be done via online*).

A3

It would cost less because there would be less cardboard having to be produced

**Anchor Annotation, Paper 3**  
**Score Point 0**

This response is incorrect. E-commerce increases the demand for cardboard for shipping packaging, rather than decreasing.

A4

cost and benefits of the growth of e-commerce to society are, the amount of re used card board is much higher so we aren't having to use as much resources then before. The costs aren't as expensive.

**Anchor Annotation, Paper 4**  
**Score Point 1**

This response demonstrates completion of only a limited portion of the important components of the item. The student response draws from one source to identify one benefit, demonstrating minimal understanding of the item (*the amount of re used cardboard is much higher so we aren't having to use as much resources then before*).

A5

The cost and growths of e-commerce. One cost and growth of e-commerce is retail jobs have decreased, but shipping, logistics, and technology have all seen a steady increase.

**Anchor Annotation, Paper 5**  
**Score Point 1**

This response demonstrates completion of only a limited portion of the important components of the item. The student response draws from one source to identify a cost and benefit, demonstrating minimal understanding of the item (... *retail jobs have decreased, but shipping, logistics, and technology have all seen a steady increase*).

A6

The costs and benefits of e-commerce today. The costs of it are the declining of retail shopping. the benefits are the increase of recycling cardboard.

**Anchor Annotation, Paper 6**  
**Score Point 1**

This response demonstrates completion of only a limited portion of the important components of the item. The response draws from more than one source and a cost and benefit, but the citations are so brief that they demonstrate only minimal understanding of the item (*The costs of it are the declining of retail shopping. the benefits are the increase of recycling cardboard*).

A7

E-commerce has effected our society greatly, in both good and bad ways. For example, retail jobs have decreased and in-store businesses are closing. This has impacted the real estate industry heavily.

While there are some negative effects, there have been positive outcomes too. Warehouse, shipping, and logistics sales has increased majorly. Along with technology and buying products online.

**Anchor Annotation, Paper 7**  
**Score Point 2**

This response demonstrates completion of some of the important components of the item. In this response, the student draws from multiple sources and discusses the impact of e-commerce in both positive terms (*Warehouse, shipping, and logistic sales has increased majorly*) and negative terms (...*retail jobs have decreased and in-store businesses are closing. This has impacted the real estate industry heavily*). While compared with Anchor 6, this response shows significantly more breadth in terms of sources, the development of each is still limited, demonstrating gaps in conceptual understanding.

E-commerce has both pros and cons. Allowing it to grow in society can allow some jobs to increase, and continue to grow at a steady rate. Some real estate places are affected negatively, while Gig economy jobs are on the rise. These increasing jobs give people more opportunities and options in where and how they work.

While some places are being positively affected, others are not. As one job increases, another decreases. Some can benefit from e-commerce, due to the ability for producers to offer lower prices and an increase in options.

**Anchor Annotation, Paper 8**  
**Score Point 2**

This response demonstrates completion of some of the important components of the item. The student draws from multiple sources in discussing the pros and cons of e-commerce on society (*Some real estate places are affected negatively while Gig economy jobs are on the rise*). While there is a bit more analysis of the significance of these trends in this response, the linking of facts and analysis is disjointed and at times vague, demonstrating a gap in conceptual understanding.

The growth of e-commerce in society has brought about a shift in the economy's focus. With everyone changing from retail stores to online shopping, many physical stores have had to shut down (Source 1). This has made many unemployed, but it has also brought up a demand in more factory workers. It costed jobs to make more jobs, and it made shopping online a thing, which is much easier.

The priorities of the market have changed. As shown in source 4, the need for cardboard has increased, while the need for things at retail stores have decreased. The market is constantly fluctuating, with things getting more priority than others. This is normal for the economy, and e-commerce is benefitting society this way.

**Anchor Annotation, Paper 9**  
**Score Point 2**

This response demonstrates completion of some of the important components of the item. In this response, multiple sources are used to construct a more coherent narrative of the positives and negatives of e-commerce than was seen in Anchor 8. However, there are some instances of questionable cause and effect logic (*This has made many unemployed, but it has also brought up a demand in more factory workers*), which show gaps in conceptual understanding.

Some of the costs of e-commerce is the closing of in person site stores. The text states, “Real estate has been affected, with many “brick-and-mortar” locations closing as consumers increasingly turned to the internet for purchases.” This can utimatley hurt the towns these shops are located becasue they are losing revenue from that business.

A benefit of e-commerce are that big economy jobs are on the rise, it is also more convienent for the consumers to be able to get the things they need without leaving where they are at to go and get what they need. The text states, “jobs give individuals more ooptions in where and how they work and require workers for hire to serve as independent contractors providing services t ohire in areas such as transportation,childcare,home repair, and conulting services.” this allows the people to have a free based decision on what thwy want to do with their time.

### Anchor Annotation, Paper 10

#### Score Point 3

This response demonstrates completion of most of the important components of the item. In this response, there is a clear demonstration of the idea of balanced or equal discussion in the treatment of positive and negative impacts of e-commerce on society. There is a clear communication of ideas as multiple sources are integrated with the exploration of the significance of the details and examples cited (...with many “brick-and-mortar” locations closing... This can utimatley hurt the towns these shops are located becasue they are losing revenue from that business).

Some of the costs for the growth of e-commerce to society are the cardboard waste increase, the shutting down of “brick-and-mortar” locations, and the non-taxing of in-state goods. Many people lost thier jobs due to the increase in online shopping, but some were able to work in new factories for such companies. The state of Kentucky out a tax on items “only purchased outside the state that would have been taxed if purchased in Kentucky.” (Source 5) The article piece also mentions how “the purpose of the use tax is to encourage consumers to purchase goods and services within the state.” (Source 5)

The benifits to the growth of e-commerce to society are that it saves gas for the constomers, some people gained jobs, and if they buy in state goods, they do not get taxed for it. “Consumers benifit from e-commerce because producers can offer lower prices, increased choice, and convenience.” (Source 1) People get to enjoy the comfort of home, while still helping to boost our economy.

### Anchor Annotation, Paper 11

#### Score Point 3

This response demonstrates completion of most of the important components of the item. This response is a bit less balanced in its treatment of positives and negatives with examples of positives a somewhat more generalized than specific (...it saves gas for the constomers, some people gain jobs, and if they buy in state goods, they do not get taxed for it), but in general the sources are explored in more detail than seen in Anchor 10.

A cost of the growth of e-commerce to society is the closing of thousands of retail stores across the United States which leads to a large increase in unemployment. This greatly affects local communities and leaves many US citizens without a job. This minimizes the cash flow within these communities which means they don't have as much money to spend on online shopping or just basic daily needs. Another cost is that it leaves many buildings and shops vacant which makes cities look not as appealing and takes up space that is not even being used. It also creates a mass increase of cardboard waste in cities. This is extremely harmful to the environment and makes cities look dirty and unattractive. These are the costs of the growth of e-commerce to society.

A benefit of this growth is the lower prices offered to consumers. More people are able to purchase items that would not of been available to them at more expensive prices. This boosts the economy and allows for a massive increase in cash flow throughout the country. Another benefit is the increase in choice and convenience for consumers. There is a broader range of products and goods available to the mass public as a result of e-commerce.

**Anchor Annotation, Paper 12**  
**Score Point 3**

This response demonstrates completion of most of the important components of the item. This response is also a bit less balanced in its treatment of positives and negatives with examples of positives a bit more generalized than specific. The negative aspects are explored in great detail and depth, covering the closing of retail stores, the increase in unemployment, the negative impact on communities' cash flow, and the increase in cardboard waste. The discussion of the positive aspects is anchored by the assertion that e-commerce lowers prices for consumers (*A benefit of this growth is the lower prices offered to consumers*), but there is no explanation offered for why this is so. This oversight contributes to the imbalance of the response and in large measure prevents it from rising to the top score point.

In today's age, especially since the Covid-19 pandemic, e-commerce is a huge part of the economy. In some ways, it's a positive thing. For example, more flexible job options have opened up and shopping has become more convenient. The U.S Department of Commerce states "Consumers benefit from e-commerce because producers can offer lower prices, increased choice, and convenience." Positive results no one was expecting also came into play, such as cardboard reuse. This is wonderful news because it means less trash in our landfills.

With every positive comes a negative, though. While e-commerce is growing, in-person retail is dwindling. *Total Retail Sales Growth Compared to E-Commerce Sales Growth (2007-2017)* by the U.S Department of Commerce shows how E-Commerce has dominated retail. The results of this is retail stores are closing and employees are having to find more jobs. Real Estate has even been effected by the U.S Department of commerce says. "...many 'brick and mortar' locations closing as consumers increasingly turn to the internet for purchases."

In this situation, the good of e-commerce seemingly outweighs the bad though. It is already a part of the lives of Americans, as years come, it will only grow.

### Anchor Annotation, Paper 13

#### Score Point 4

This response demonstrates completion of all the important components of the item. An obvious strength of this response is its seamless incorporation of examples from multiple sources into a compelling in-depth narrative that presents a balanced picture of both the positive and negative impacts of e-commerce on society (*In today's age...e-commerce is a huge part of the economy. In some ways, it's a positive thing. For example, more flexible job options have opened up and shopping has become more convenient...With every positive comes a negative, though. While e-commerce is growing, in-person retail is dwindling... The results of this is retail stores are closing and employees are having to find more jobs*). The clarity and superior organization and execution of this response raise it to the top score point.

E-commerce has brought numerous advantages and disadvantages to American society as it is becoming increasingly popular. One common advantage of this economic system is that it allows consumers to purchase products at their own convenience without even leaving their home. Customers can simply order what they desire, insert their credit/debit card information, and it will be shipped to their home or specified address very quickly. Another way benefit that e-commerce brings to society is that it “offers lower prices” and “increased choice”. (Source 1) When you go to a store to purchase something they might not always have it available or “in stock”. However, most of the time when ordering products online they will be available for you to purchase and you will actually have more choices/options to choose from. Customers throughout the world have benefited greatly from this new economic process as they can order items from anywhere globally and it will be delivered right to their own door step.

While the benefits that e-commerce has brought to customers are great, there are some costs or disadvantages that are present to society. Since people are tending to order more of their goods and products online, there has been a major decrease in retail jobs as the majority of “brick-and-mortar” businesses and locations are beginning to close. This could result in an increase in unemployment as employees are losing their jobs once people focus more on the industry of e-commerce and purchasing all of their desired goods online rather than going in a store. There has been a change in the percentage of people working in specific industries throughout the United States as well. For example, a nearly 425% increased for e-commerce while an almost negative 15% decrease occurred for those involved in the industry of music and books. Due to the growth of e-commerce there has also been an increase in the waste throughout the country specifically cardboard. Businesses and consumers are currently doing a good job at reusing the cardboard that they use, but this could easily change.

**Anchor Annotation, Paper 14**  
**Score Point 4**

This response demonstrates completion of all the important components of the item. The response represents an almost perfectly balanced discussion of both the pros and cons of e-commerce on society (*E-commerce has brought numerous advantages and disadvantages to American society... One common advantage of this economic system is that it allows consumers to purchase products at their own convenience without even leaving their home... While the benefits that e-commerce has brought to customers are great, there are some costs or disadvantages... Since people are tending to order more of their goods and products online, there has been a major decrease in retail jobs as the majority of "brick-and-mortar" businesses and locations are beginning to close*). A wide variety of the sources are drawn upon in constructing insightful interpretations and extensions of the details and examples utilized. Overall, the response is an exemplary example of what is expected for a top score point



The world is shifting towards a new form of online shopping due to the new emerging technology becoming more accessible. Though the shift towards online e-commerce possesses some negative effects on communities, like a decrease in the music and book industry, the positive effects outweigh the bad tremendously as the country is becoming closer together and more environmentally friendly.

With the new emerging e-commerce market, many small businesses are starting to thrive. This is simply due to the flexibility they possess through being able to cater to most of their country, and in many cases the world. They are able to do so by using famous platforms, like Tik Tok, in order to advertise their products and at the same time connect to those they are selling to. Many of these small businesses will operate out of their homes and eventually move to warehouses. We see the same effect happening on big businesses as well, as they are starting to shift to a more online platform to better convenience their customers. With this occurrence however, like Source 1 states, many of the major retailers are closing more than 7,500 retail stores across the US as of 2019. This also leads to many “brick-and-mortar” locations closing as well. This all aids in the decline of many once flourishing jobs. But, this does open up the opportunity for new jobs to emerge. Many warehouses are constantly hiring due to the increasing high demand. As seen in source 3 e-commerce has gone up over 400% from 1990 to 2015. This is just in the US. This new way of shopping has connected the country together in a way that hasn’t happened before. But, even with the US becoming more connected, individual states are also becoming closer with the new laws allowing them to tax out of state materials being shipped for use in the state. As Source 5 states, Kentucky has a law similar to this where the state can tax up to 6% for out of state materials.

The US is also becoming a cleaner country. Although we still have a long way to go, with the major increase in e-commerce we see the increase in reused cardboard, which according to Source 4 was one of the largest groups of materials in waste, going up to 32.5 million tons generated. But, with the boom in the e-commerce market we see the once wasteful material becoming used for a better method. Since 2002 to 2018 we see a 20% increase in cardboard reuse rates. This is an amazing feat as this wasn’t even an intended effect of promoting the use of e-commerce.

Though the shift towards online e-commerce possesses some negative effects on communities, like a decrease in the music and book industry, the positive effects outweigh the bad tremendously as the country is becoming closer together and more environmentally friendly.

### Anchor Annotation, Paper 15

#### Score Point 4

This response demonstrates completion of all the important components of the item. Virtually every one of the source materials is effectively utilized in this extremely comprehensive response (*Many of these small businesses will operate out of their homes and eventually move to warehouses. We see the same effect happening on big businesses as well, as they are starting to shift to a more online platform to better convenience their customers... however, like Source 1 states, many of the major retailers are closing more than 7,500 retail stores across the US as of 2019. This also leads to many "brick-and-mortar" locations closing as well. This all aids in the decline of many once flourishing jobs. But this does open up the opportunity for new jobs to emerge. Many warehouses are constantly hiring due to the increasing high demand*). The narrative provides in-depth and extremely mature understanding of the issues involved, communicated using sophisticated processes and effective use of generalization, applications and analogies. This too is an exemplary response.



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